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1       The field of activities that may properly be designated as  
2       NRC's is limited because the manual labor involved in  
3       constructing and maintaining the actual equipment (i.e.,  
4       switches, copper or fiber loops, network interface devices  
5       ("NIDs") and telephone poles) is capital investment paid  
6       for through recurring rates.

7  
8       One significant flaw in BA-NY's model is that it needlessly  
9       introduces manual steps where automated processes are  
10      readily available, more efficiently and less costly.

11   **Q.   PLEASE PROVIDE AN EXAMPLE OF WHERE BA-NY HAS MANUAL STEPS**  
12   **THAT ARE UNNECESSARY**

13   **A.   Examples of where BA-NY's cost study has manual tasks that**  
14       are unnecessary or overreaching are numerous.   For  
15       instance, CLEC's can engage in the preordering and ordering  
16       processes through electronic gateways to BA-NY's OSS in  
17       much the same way that BA-NY's retail service agents do.  
18       While each company must bear the cost of paying employees  
19       to transmit identifying information into the OSS, the non-  
20       recurring cost of the data flowing electronically through  
21       the systems is zero.   Nevertheless, BA-NY repeatedly has  
22       reflected substantial manual labor costs for the TISOC  
23       workgroup to review and correct service requests.   In some

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1 instances, BA-NY has included as much as 160 minutes<sup>78</sup> of  
2 manual labor per order, when the actual task would be  
3 performed by the OSS itself or manual labor would be  
4 required simply to reject the order back to the CLEC. That  
5 would never take almost three hours to complete. In the  
6 forward-looking model the OSS identifies the error and  
7 generates a message that can be sent to the CLEC like e-  
8 mail indicating that BA-NY cannot complete the request.  
9 CLECs need to know when errors occur in order to correct  
10 their work processes. Having BA-NY retype the order and  
11 risk making additional errors is not efficient, and CLECs  
12 should not have to pay for it.

13 **Q. IF BA-NY IS EXPERIENCING THIS LEVEL OF MANUAL INTERVENTION**  
14 **TODAY BY PROCESSING CLEC SERVICE REQUESTS, WHY SHOULDN'T IT**  
15 **ASSUME THAT FOR ITS MODEL?**

16 **A.** There is no real-world basis for BA-NY to assume all of  
17 this manual intervention. The CLECs are sophisticated  
18 telecommunications carriers, who have every commercial  
19 interest in presenting service order information to BA-NY  
20 electronically on a schedule, in a format and with accuracy  
21 to achieve the highest possible level of flow-through.  
22 CLECs will issue orders, which are passed through a gateway  
23 into BA-NY OSSs. OSSs are designed to interpret this

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<sup>78</sup> See Work paper A, Tab 30, TISOC Activity Description #1 as an example.

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1 information and construct a service request that will flow  
2 throughout the OSS network. Today in the retail  
3 environment within BA-NY, OSS are able to detect service  
4 order errors and electronically return the order to the  
5 originator. This electronic error detection and  
6 distribution eliminates the need to "manually" receive the  
7 request, print it, review it, make corrections and then  
8 refer it back to the originator. BA-NY's refusal to assume  
9 similar processes for CLECs violates the FCC requirement of  
10 efficient, cost-based rates, and is yet another reason to  
11 reject BA-NY's NRC model.

12 **Q. CAN THE AMOUNT OF CLEC SERVICE ORDERING FALLOUT REFLECTED**  
13 **IN BA-NY'S COST STUDY BE DETERMINED?**

14 **A.** Yes, although not easily. To determine the amount of  
15 service order fallout BA-NY has assumed, you need to  
16 multiply the "Connect Typical Occurrence" percentage and  
17 the "Connect Forward Looking Adjustment" together to  
18 determine the fallout percentage.

19  
20 As an example, the TSIOC workgroup task #1 for a two wire  
21 loop, has a Connect Typical Occurrence of 38%, which  
22 indicates a 38% fallout rate. However the forward looking  
23 adjustment is set to 68%. When these percentages are  
24 multiplied together the result is 25% fallout rate. Or

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1        simply put 1 in 4 orders (for a two wire loop) will have  
2        errors on them which BA-NY will elect to correct and  
3        process themselves without returning them back to the CLEC  
4        for correction.

5  
6        BA-NY 's assumption is way out of line, and will have  
7        perpetuating consequences on future modifications to the  
8        same accounts. If the CLEC made a mistake, the CLEC needs  
9        to know the error to correct its own databases and  
10       procedures. One could only assume that if 25% of the  
11       orders are being returned to the CLEC for correction then  
12       the CLEC will take action to eliminate this sort of  
13       inefficiency. Like BA-NY, CLECs have every interest in  
14       delivering services to their customers in the most  
15       efficient cost effective manner.

16    **Q.    IS SERVICE ORDER FALLOUT ONLY DETECTED BY THE TISOC**  
17       **WORKGROUP?**

18    **A.    No.** BA-NY has assumed significant amounts of the manual  
19       labor in its NRCs attributable to system processing fallout  
20       in virtually every department.

21    **Q.    PLEASE GIVE SOME EXAMPLES OF ACTIVITIES THAT RESULT IN**  
22       **SERVICE ORDER FALLOUT.**

23       The MLAC activities occur when service orders entered into  
24       BA-NY's OSS fail to assign the necessary network inventory

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1       to the request the results of which are considered  
2       fallout. This produces a "request for manual assistance"  
3       (RMA), which indicates, that this order need manual  
4       attention. However, any department that interfaces with the  
5       service request may in fact change the status of an order  
6       to one that needs manual attention. This process is  
7       commonly referred to as the jeopardy process and the order  
8       is electronically routed to the responsible group for  
9       resolution. As an example, when the FRAME technician  
10      encounters an assignment of defective facilities, he/she  
11      would access the OSS and change the order to a jeopardy  
12      status, referring it back to the MLAC for resolution. In  
13      turn, the MLAC would perform a database maintenance task  
14      indicating the defective equipment and the OSS would make a  
15      new assignment for the order automatically. This process  
16      eliminates the need for costly manual phone calls to the  
17      appropriate departments.

18   **Q.   IS IT EVIDENT IN THE BA-NY COST STUDY THAT THE JEOPARDY**  
19   **PROCESS IS BEING FOLLOWED?**

20   **A.**   No. What is evident in BA-NY's cost study is that BA-NY  
21      technicians are manually contacting other departments  
22      (possibly by phone) and referring problems to the  
23      RCCC/RCMC. It appears that once this happens, the  
24      RCCC/RCMC contacts yet another department to have the

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1       problem fixed. Such tasks as the RCCC/RCMC "contact CPC to  
2       resolve design problems" is a step that could utilize this  
3       process. Its extremely unlikely that the RCCC/RCMC would  
4       know that a design problem existed on the order. It  
5       demonstrates further that the cost study does not reflect  
6       most efficient method of error resolution.

7  
8       Taking a closer look at this activity itself, it  
9       demonstrates yet another task that should be classified as  
10      a recurring activity. The OSSs are responsible for  
11      determining proper circuit design, and when they (the OSS)  
12      fail, it happens because of faulty data in the ILEC  
13      databases. In other words, the OSS programs assign network  
14      inventory from the databases as directed on the service  
15      request. Thus, resolution would involve a database  
16      maintenance task, which should not be recovered in  
17      recurring rates through NRCs.

18   **Q. IN YOUR OPINION ARE THE LEVELS OF SERVICE ORDERING FALLOUT**  
19   **APPROPRIATE FOR A FORWARD-LOOKING COST MODEL?**

20   **A.** No. The levels of manual intervention indicated for the  
21      TISOC workgroup have two basic flaws. First, the forward-  
22      looking occurrence can only be obtained by combining the  
23      typical occurrence percentage with the forward-looking  
24      adjustment. Therefore the level of fallout is not obvious.

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1       The second flaw is that BA-NY assumes it will correct and  
2       manually create the request in its system. This assumption  
3       is again wrong as noted above. As the OSS attempts to  
4       create the order and encounter an error, the OSS should be  
5       instructed to return that error back to the originators,  
6       the CLECs.

7   **Q   PLEASE EXPLAIN THE PROCESS BY WHICH A CLEC PLACES AN ORDER**  
8       **AND FALLOUT WILL OCCUR.**

9       The process involves three primary functions; pre-ordering,  
10      ordering, and provisioning. Its conceivable that during  
11      some of the functions there may be fallout attributable to  
12      the CLEC.

13  
14      The Pre-ordering process involves an electronic exchange of  
15      information or an inquiry into BA-NY's database. There  
16      would be no fallout during this process. BA-NY appears to  
17      agree in principle with this because it did not include any  
18      in its study.

19  
20      The Ordering process involves the placement of information  
21      on an electronic request. BA-NY has specific rules  
22      regarding the format (which forms to use) and the data  
23      contained on those forms. Here the CLEC is acting like an  
24      agent of BA-NY. In theory, if a CLEC wishes to place an

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1       order, it must follow the same ordering rules as do the  
2       Customer Service Representatives (CSR) of BA-NY's business  
3       offices. If the service request is incomplete or contains  
4       errors in format or content, the OSS should reject the  
5       request back to the CLEC. The process for BA-NY is (in  
6       theory) the same. If the CSR includes incomplete data or  
7       contains errors in format or content, the order will be  
8       rejected back to the CSR.

9  
10      ILECs have argued that CLEC orders may include situations  
11      (such as errors) detected by the OSS for which the  
12      resolution process will involve the ILEC's correction of  
13      information so that the order can continue through the  
14      provisioning process. However, this assumption should not  
15      be allowed. Instead, when this condition happens the  
16      order should be rejected back to the CLEC for correction.  
17      In theory, If the OSS can detect the error situation, then  
18      the OSS, should be able to automatically reject the order  
19      with the appropriate error message back to the originator  
20      for correction. Therefore, the appropriate level of  
21      Ordering process fallout (represented as a percentage)  
22      should be minimal. Plainly, it should not exceed 2%, and  
23      the time required to resolve this error condition should  
24      only include enough time to construct the appropriate



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1 message to be returned back to the CLEC for correction.

2 The average time required for this task should not exceed  
3 15 minutes.

4  
5 Additionally, BA-NY asserts that requests for more than a  
6 specific number of facilities need to be detected by the  
7 OSS so that BA-NY can alert various departments of the  
8 pending request. This is not a valid TELRIC NRC because a  
9 primary principle of TELRIC is that all demand will be  
10 accounted for (i.e., Total, the first word in TELRIC).

11 Therefore, it is inappropriate to collect a fee to insure  
12 that a request can be fulfilled. Imagine a company placing  
13 a large order for office supplies with a vendor and this  
14 vendor says "there will be an extra charge to see if I can  
15 fulfill the request." It's ridiculous. However, this is  
16 the exact approach BA-NY has proposed. Determining where  
17 facilities are needed is an operational expense that will  
18 benefit BA-NY to meet its demand and the cost of which is  
19 recovered in the recurring rates.

20  
21 The Provisioning process includes the assignment and the  
22 fulfillment of the request. The type of processing fallout  
23 attributed to CLEC information on the request again should  
24 be minimal. If the CLECs information (data) is incorrect,

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1       the order needs to be returned back to the CLEC for  
2       correction.

3  
4       If the OSS cannot process (provision) the request  
5       automatically because of the complexity of the request, the  
6       CLEC should be assessed a NRC only if BA-NY can  
7       demonstrate exactly why it cannot process the request. BA-  
8       NY has made no such demonstration. Instead, it has  
9       identified conditions that appear to benefit BA-NY.

10  
11       For instance, in the 2wire loop, BA-NY's CO-FRAME task  
12       #18<sup>79</sup> does not suggest why the CLEC is responsible for this  
13       situation. Instead, it appears to be an internal exchange  
14       of communication between BA-NY's technicians in identifying  
15       where the problem may be, such as the CO-FRAME may not have  
16       wired the correct cable pair.

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<sup>79</sup> CO-FRAME Task #18 ""If a problem occurs, resolve the problem with field installation technicians and the RCCC to insure that the CLEC can reach its end-user at the time of installation"

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Detailed Examples Of BA-NY's Overstatement Of Fallout And Manual Intervention.

Q. USING BA-NY'S COST STUDY, CAN YOU PLEASE PROVIDE AN EXAMPLE OF DETAILS DEMONSTRATING WHERE BA-NY HAS NOT REFLECTED THE PROPER PRINCIPLES YOU HAVE ARTICULATED IN YOUR TESTIMONY.

A. Below is an extract from BA-NY's NRC cost study of the Interoffice DS1 element (tab 24). We have eliminated certain rows where BA-NY has indicated that the tasks are "NA".

24 IOF DS-1		CONNECT			
Line	ACTIVITY DESCRIPTION	Connect Time (minutes)	Connect Typical Occurrence	Connect Forward Looking Adjustmt	Connect Forward Looking Time (minutes)
A	B	C	D	E	F=C*D*E
TISOC					
1	Receive Local Service Request (LSR) from the CLEC and print, review, type and confirm the order request for new installation and/or account.	160.00	56%	95%	85.12
2	Receive Local Service Request from the CLEC and print, review, type and confirm the order request for changes in existing account.	20.00	39%	0%	0.00
3	Respond and/or change CLEC's pending Local Service Request.	60.00	5%	5%	0.15
4	<b>TOTAL</b>	<b>240.00</b>			<b>85.27</b>
5	<b>EXPEDITE Total</b>				<b>85.27</b>

Problems:

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1        **TISOC Task number 1** represents the time to receive the  
2        request and to manually enter the request into the BA-NY  
3        OSS. In today's environment BA-NY has only indicated that  
4        56% of the requests will require manual assistance. This  
5        means 44% will be correctly formatted and the OSS will  
6        allow them to flow through. What is apparent is that the  
7        current ordering procedures and OSS have the proper methods  
8        in place and program code to process 44% of the orders  
9        without the assistance of the TISOC.

10  
11        BA-NY is indicating by the "95% forward looking adjustment"  
12        that they anticipate a forward looking improvement of 5% in  
13        processing of these requests. Nowhere has BA-NY  
14        substantiated why these orders cannot all automatically be  
15        processed by the OSS. One can only assume that the  
16        complexity of this type of request warrants manual  
17        intervention. What is more disturbing is that in **Task #2**,  
18        even though 56% of the requests will require manual  
19        intervention (from Task #1), somehow the CLECs will have  
20        all the proper information on the request to achieve 100%  
21        process improvement. The 100% process improvement is the  
22        net result of combining the current 39% with the 0% forward  
23        looking adjustment.

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1       Moreover, the time to format an error condition response to  
2       be returned to the CLEC for correction is way out of line.  
3       BA-NY indicates that it will require more than 2 1/2 hours  
4       (160 minutes) of resolution time. Yet, it strains  
5       credibility to suggest that a single DS-1 request could  
6       have such complexity requiring this much time to process.  
7       Consequently, we can only assume that BA-NY will be  
8       formatting the request in such a way as to allow processing  
9       to continue. Nowhere have they indicated that the  
10      information is returned back to the CLEC for correction.  
11      Combine this with the fact that by **task # 2** the CLEC will  
12      have all of the proper information for processing changes,  
13      this shows that something is wrong with these numbers.

14  
15      **Task # 3** is also puzzling. This task represents that  
16      currently once an order has been processed, subsequent  
17      changes to the same request will result in error 5% of the  
18      time. If 56% of the orders will require manual processing  
19      because of their complexity, a likewise percentage of  
20      changes to the same request will also produce the same  
21      problems. BA-NY fails to address how the CLEC will have  
22      known to correct all of the format errors or include all of  
23      the proper combinations of data to allow changes to the  
24      request to process automatically with such a high rate of

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1 flow-through (95%). Even more puzzling is that the forward  
2 looking adjustment of 5% nets a flow-through rate or 99.75%  
3 flow-through for changes to pending request. How can the  
4 CLEC be so way off in their initial request but yet so  
5 accurate with their changes? Again, this demonstrates that  
6 BA-NY's cost study is plagued with inconsistencies that  
7 preclude verification.

24 IOF DS-1		CONNECT			
Line	ACTIVITY DESCRIPTION	Connect Time (minutes)	Connect Typical Occurrence	Connect Forward Looking Adjustmt	Connect Forward Looking Time (minutes)
A	B	C	D	E	F=C*D*E
RCCC/RCMC					
1	Access WFA/C to begin coordination process. (Screener)	2.00	100%	50%	1.00
2	Analyze order for work activity. (Screener)	2.00	100%	100%	2.00
5	Assign order to Technician. (Screener)	5.00	100%	50%	2.50
6	Perform administrative checks.	15.83	100%	50%	7.92
7	Contact CPC to resolve design problems.	21.36	20%	100%	4.27
8	Verify circuit is wired on FCD (Frame Continuity Date) and send WFA/C, WFA/DI ticket to CO for wiring discrepancies.	23.08	100%	50%	11.54
15	On plant test date, verify circuit for continuity and DD circuit is turned up to CLEC.	27.50	100%	100%	27.50
16	Notify CLEC of line/circuit completion.	14.75	100%	50%	7.38

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26	Complete the order.	5.83	100%	100%	5.83
28	If CLEC is not ready, JEP/MFC will be placed in WFA/C & completion rescheduled when firm DD is received.	11.83	10%	50%	0.59
39	<b>TOTAL</b>	<b>136.38</b>			<b>70.53</b>
40	<b>EXPEDITE Total</b>				<b>70.53</b>

Problems:

**RCCC/RCMC Task # 1** represents the time to begin the coordination process. BA-NY, however, provides no support for why this task is necessary. It would appear that it's performed in part or after Task #2. The forward looking adjustment of 50% indicates that some process improvement in (WFA/C) will negate the coordination involvement. In other words, improvements to WFA/C will allow that system to recognize that no coordination is required.

**RCCC/RCMC Task # 2** BA-NY indicates that this task is always necessary. The forward looking adjustment of 100% indicates too that it will always be necessary.

**RCCC/RCMC Task # 5** is puzzling because today it's a completely manual task and the forward looking adjustment indicates an OSS improvement of 50%, which indicates that this task will be automated in part. Yet, why it will still be necessary to manually assign a technician to the work on 50% of the orders? We understand that WFA/DI and WFA/DO systems currently have the ability to assign this

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1 work automatically. Today, these systems analyze the  
2 information on the request and notify technicians of  
3 pending work. Since BA-NY has failed to substantiate why  
4 the systems will only be able to handle 50% of the  
5 requests, this task must be eliminated.

6 **RCCC/RCMC Task # 6** represents internal administrative  
7 checks which BA-NY indicates is completely manual today.  
8 It is not clear what these tasks involve, in any event the  
9 CLEC's should not be assigned costs for internal  
10 administrative functions. These types of costs are  
11 recovered in operational overheads (expenses), and should  
12 be eliminated in the NRC study.

13 **RCCC/RCMC Task # 7** is the result of BA-NY's inability to  
14 correctly provision the request (e.g., resolve design  
15 problems). In no way should the CLEC pay for the mistakes  
16 of BA-NY's systems or personnel. If the request itself has  
17 been incorrectly ordered, it will need a subsequent  
18 correction to correct the data on the order. As noted  
19 above, this is accomplished by putting the order in  
20 jeopardy. Accordingly, this task should be eliminated.

21 **RCCC/RCMC Task # 8** again points to internal problems of BA-  
22 NY's work forces and in no way should be attributed to the  
23 CLEC. It should not be considered as a valid NRC and BA-  
24 NY's claimed NRC cost should be rejected.



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1        **RCCC/RCMC Task # 15** is another internal administrative task  
2        which is nothing more than verifying that BA-NY's work  
3        forces have performed the work as indicated on the request.  
4        Its an administrative expense recovered in the recurring  
5        rates. The 27 minutes seems to be an exceptionally high  
6        amount of time(100% of the time) to verify through the OSS  
7        that each department has done what it was instructed to do.

8        **RCCC/RCMC Task # 16** is unnecessary. When the order is  
9        complete, a completion is entered into the OSS and the OSS  
10       will notify the CLEC that the work is done.

11       **RCCC/RCMC Task # 26** is a valid task only when there is  
12       manual work. When orders are processed without the need of  
13       any manual work activity, the OSS can recognize this and  
14       complete the order automatically.

15       **RCCC/RCMC Task # 28** is necessary when conditions in the  
16       provisioning request indicate that the CLEC is not ready  
17       and the order must be placed into jeopardy. BA-NY's time  
18       estimate is without merit because it involves nothing more  
19       than specifying the order identification number, and the  
20       reason why the ILEC is placing this order in jeopardy.

21       Moreover, we can only assume that the reason for the  
22       forward looking adjustment reduction is attributed to the  
23       CLEC being able to meet the request and not to system or  
24       process improvements.

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24 IOF DS-1		CONNECT			
Line	ACTIVITY DESCRIPTION	Connect Time (minutes)	Connect Typical Occurrence	Connect Forward Looking Adjustmt	Connect Forward Looking Time (minutes)
A	B	C	D	E	F=C*D*E
<b>CPC - Specials</b>					
1	Receive request for service and access TIRKS to initiate work and make a final assignment of network facilities.	27.36	100%	67%	18.33
2	Release order from TIRKS to WFA for coordination and dispatch.	7.73	100%	100%	7.73
3	<b>TOTAL</b>	<b>35.09</b>			<b>26.06</b>
4	<b>EXPEDITE Total</b>				<b>26.06</b>

**CPC - Specials Task # 1** BA-NY claims this is required today to finalize the assignment of network facilities. By its forward-looking adjustment, BA-NY is indicating that its OSS will be able to finalize the assignments 33% of the time without the needed manual intervention. This indicates two things: first, the OSS is sophisticated enough to interpret the request, and second, it is able to associate network inventory to the request itself. Yet, with its TIRKS system, today, this type of request will flow-though if the inventory is in place. Therefore, the resolution process is identifiable to performing database maintenance

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1 functions of adding the appropriate routing information to  
2 BA-NY's inventory, the cost for which should not be  
3 recovered in the NRC's. Once the inventory is added, it  
4 becomes available to BA-NY to assign to its own customers.  
5 It was only the CLEC's request that highlighted the fact  
6 that it wasn't in the inventory. Only if BA-NY can prove  
7 that this task will only provide a benefit to the CLEC,  
8 should it be allowed to recover the efficiently incurred  
9 labor cost as an NRC. Adding inventory is a maintenance  
10 function recovered in the database maintenance expense.  
11 **CPC - Specials Task # 2** appears to be an ambiguous,  
12 unnecessary step. It appears that BA-NY has chosen to  
13 review each order before it is distributed to the WFA/C  
14 system. Its sort of like checking to see if the OSS made  
15 the correct assignments. This function should be automated  
16 in the forward-looking network construct. Prior panel  
17 experience at Bellcore with these type of requests (service  
18 orders for DS-1 IOF facilities) demonstrated the automatic  
19 flow-through TIRKS to WFA/C without any manual  
20 intervention. Granted, these requests were not specific to  
21 a new entrant (CLEC); however, they represented a DS1 IOF  
22 circuit which was handled correctly by the TIRKS system.

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24 IOF DS-1		CONNECT			
Line	ACTIVITY DESCRIPTION	Connect Time (minutes)	Connect Typical Occurrence	Connect Forward Looking Adjustmt	Connect Forward Looking Time (minutes)
A	B	C	D	E	F=C*D*E
<b>CO FRAME</b>					
2	Retrieve FOMS/TIRKS output (paper copy) and verify the information that was provided by the RCCC.	5.98	100%	100%	5.98
4	Travel to remote/unmanned central office for the purpose of performing frame provisioning work.	26.43	25%	100%	6.61
9	Confirm the assignment by verifying that the assignment is correct. Take appropriate steps to resolve discrepancies.	7.06	75%	100%	5.30
14	Place cross connection(s) (including intermediate tie pairs) by connecting CLEC (port) and BA equipment.	4.57	100%	100%	4.57
23	Report completion of frame work and documents to the RCCC via FOMS/TIRKS.	2.72	100%	100%	2.72
29	<b>TOTAL</b>	<b>46.77</b>			<b>25.18</b>
30	<b>EXPEDITE Total</b>				<b>25.18</b>

**Problems:**

The actual Interoffice (IOF) DS1 (as this element suggests) is a connection between the CLEC collocation equipment and the ILEC interoffice facilities which ride on fiber (SONET) paths between offices.

The SONET fiber ring assumes DCS technology which includes 3/3 DCS/EDSX and/or 3/1 DCS dropping from SONET ring via the ADM. This technology would allow the OSS to make electronic cross-connections to CLEC DS1 equipment at a

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1 CLEC collocation cage. These are the electronic connections  
2 between high-speed and low-speed multiplexers which are  
3 needed to reach the DS1 level. When these electronic  
4 cross-connections are made, no manual labor is need by  
5 central office technicians.

6  
7 Rather than modeling the current capabilities of the  
8 forward-looking network construct, BA-NY has chosen to  
9 model a more manual intensive method of interconnection.  
10 The connections to interoffice facilities are manually  
11 placed at DSX type bays and will require frame personnel to  
12 complete the task. If BA-NY was connecting interoffice  
13 facilities for itself, it undoubtedly would use the more  
14 efficient means discussed above. Therefore all of the CO-  
15 FRAME tasks listed are not necessary and should be  
16 rejected.

17 **Q. IS THE LEVEL OF FALLOUT IN BA-NY'S STUDY CONSISTENT WITH**  
18 **INDUSTRY STANDARDS?**

19  
20 **A.** Although BA-NY does not specifically state the level of  
21 fallout, the forward-looking percentages suggest that  
22 certain activities will be the result of fall-out at levels  
23 much higher than what we have seen or would expect from a  
24 forward looking network. For instance, the CPC work

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1 activities on Work Paper A, Tab 24, DS1 IOF, task 1 will be  
2 required 67% of the time. This essentially means 33% of  
3 the orders for this type of element will flow through and  
4 require no manual intervention. The CPC like the MLAC  
5 provides assignment functions to the provisioning process.  
6 The 33% of orders that flow through essentially means BA-NY  
7 had the necessary inventory (data) to provision the  
8 request. The OSSs that they (CPC) manage, track  
9 interoffice facilities among other things, and we see no  
10 reason for this level of fallout, nor do we consider it to  
11 be consistent with the levels of fallout we would expect  
12 from properly maintained systems. Interoffice facilities,  
13 once entered into the OSS become part of assets (data)  
14 necessary to support BA-NY's network. Even though BA-NY  
15 may encounter this level of fallout, the resolution process  
16 may involve adding or correcting the inventory in its  
17 database. Therefore, the classification of cost to resolve  
18 the fallout is recurring because this inventory now becomes  
19 available for BA-NY to use for its own customers.

1 Summary Of BA-NY's Claimed NRC Costs.

2  
3 Q. PLEASE SUMMARIZE YOUR REVIEW OF BA-NY'S NRC COST MODEL AND  
4 ITS CLAIMED NRC COSTS.

5 A. Throughout this testimony, we have articulated the modeling  
6 principles that are consistent with the Act and which  
7 comply with FCC requirements. In order for a cost study to  
8 produce TELRIC NRCs, it must begin with the same forward-  
9 looking network model used to model recurring costs. The  
10 model must develop prices at the same level that an  
11 efficient ILEC operating in a competitive environment would  
12 charge, using the most efficient technology and processes  
13 available today under the forward-looking network  
14 construct. As such, NRC prices will compensate the ILEC  
15 only for the efficient costs that it would incur under the  
16 forward-looking network construct and would not obligate  
17 CLECs to compensate ILECs for costs stemming from any past  
18 or embedded inefficiencies. All non-recurring cost elements  
19 must involve activities associated with the pre-ordering,  
20 ordering and provisioning processes that only benefit the  
21 customer placing the order (i.e., the CLEC). For all of the  
22 reasons demonstrated above, BA-NY's NRC cost study fails to  
23 satisfy these requirements.

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1       Moreover, an NRC cost model must assume a level of  
2       automated service ordering processing consistent with the  
3       high degree of OSS mechanization, currently found within  
4       the industry today. It must also recognize that ILEC  
5       departments interact with these systems and properly  
6       classifies the work activities. If the OSS interaction  
7       produces a benefit to the ILEC, the model must classify  
8       that activity as a recurring cost to be shared and  
9       recovered by all users of the network. The Cost Model must  
10      also identify manual work times that reflect appropriate  
11      intervals based on the use of forward looking network  
12      technologies. It should incorporate the efficiencies of  
13      automated Intelligent Network Elements found in recurring  
14      cost studies (SONET, TR-303/IDLC, DCS/EDSX, LDS, etc.)  
15      which provide for maximum electronic flow through for  
16      provisioning of orders. Finally, a proper NRC Model must  
17      calculate separately the installation and disconnection  
18      service order request and recognizes that the new entrants  
19      should not pay for disconnection unless they order the  
20      facilities to be physically disconnected. As shown above,  
21      BA-NY's NRC model fails to satisfy each of these  
22      requirements as well. Consequently, BA-NY's claimed NRC  
23      costs must be rejected.



\*\*\*\*\*

**XIII CONCLUSION**

**Q. PLEASE SUMMARIZE YOUR PANEL REPLY TESTIMONY.**

**A. For all of the reasons shown in this reply testimony, BA-NY's claimed UNE costs should be rejected. ATTACHMENT 29 to this reply testimony is a summary of our restatement of BA-NY's cost study for those items that we have addressed specifically in the testimony. ATTACHMENT 29 includes in electronic form all of the calculations and workpapers underlying our restatement.<sup>80</sup> While we obviously have not been able to examine and evaluate thoroughly each one of BA-NY's individual claimed costs, our analysis as reflected in this testimony and our restatement demonstrates conclusively that BA-NY's claimed costs are substantially inflated on an across-the-board basis. Consequently, BA-**

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<sup>80</sup> We are treating certain of the transport cost workpapers as containing **CONFIDENTIAL BA-NY AND BA-NY THIRD PARTY VENDOR CONFIDENTIAL DATA.**

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1        NY's cost claims should be rejected on an across-the-board  
2        basis.

3    **Q.    DOES THIS CONCLUDE YOUR PANEL REPLY TESTIMONY?**

4    **A.    Yes.    We note that the reply testimony of John I.**  
5        **Hirshleifer on cost of capital and Richard B. Lee on**  
6        **depreciation on behalf of AT&T and WorldCom Inc.**  
7        **accompanies this panel reply testimony.**